



**NEW**

# NEWSLETTER

## Edition 03/2008

We herewith would like to contact you with the announcement of a new feature at **SIGLOCH** Group.

In future, the **SIGLOCH** Maschinenbau GmbH & Co. KG will be keeping you up-to-date with a newsletter. At regular three-month intervals (quarterly), you will be informed of all new and interesting developments "Around and About **SIGLOCH**".

## Welcome to DRUPA 2008

On 29 May 2008, the world's most important specialist fair for polygraphic machinery engineering, DRUPA, will be held once again, after a four-year break. **SIGLOCH** Maschinenbau will be seizing the opportunity to present its powerful and innovative range to its customers, business partners and fair visitors alike.

You will find us in **Hall 16 / Booth C40**.

We look forward to seeing you there!

## Our focus is on customer-specific solutions

Over the last years, **SIGLOCH** has successfully built on its long tradition to develop a successful and innovative new product range. This product range allows us to realise solutions for economic production of small and very small editions in the hardcover and softcover range as well as comprehensive book production systems. This allows our customers to achieve the flexibility required of further processing specialists on today's markets, with **SIGLOCH** machines. We offer our customers innovative solutions with the advantage of added flexibility.

## New showroom from May 2008

We have an exciting announcement to make:

In May 2008, **SIGLOCH** Maschinenbau opens its showroom in Blaufelden as a 'Book' competence and training centre.

Here, we will be holding demonstrations and training programmes for machine operators, fitters, technicians and sales personnel.

This new, active sales support instrument allows us to offer training courses during the negotiation phase for machine sales and in the period following installation.

Two training dates are planned for 2008, after DRUPA.  
Exact dates will be provided in due course.

The **SIGLOCH** competence and training centre covers a very wide range of applications and is available to our customers before the DRUPA fair. This allows us to hold detailed and customer-specific demonstrations in a realistic production atmosphere.

These are just some of the demonstration machines and production systems we will be exhibiting there:

- **SIGLOCH** Perfect binding line KB 4310, consisting of:
  - 12-station gathering machine ZTM 4310 with handfeeding station
  - Criss / Cross delivery
  - Perfect binder KB 4310
  - PUR / HOTMELT glue station with premelter
  - cooling conveyor system
- KOLBUS Three knife trimmer HD 150.B
- RIMA Cross stacker
- KOLBUS DA 260 Book cover feeding machine
- **SIGLOCH** BBL-31/2 book block gluing machine 30 cym with VAS and Hotmelt gluing station
- KOLBUS HD 130 Three knife trimmer
- **SIGLOCH** LEH-3 ribbon inserting machine - inline
- KOLBUS BF 512 - casing-in line
- **SIGLOCH** BSD 60 book stacker
- **SIGLOCH** Book block production system 60 cym consisting of
  - NHG-60/2 nipping- and smashing press
  - VAM endpapering machine
  - SB-6100 book block gluing- and lining machine
  - DNH re-nipping press
- and lots more



Perfect binding line KB 4310

As a result of the technical advantages in application and operating sequence in the production of adhesive bound brochures in PUR binding, this perfect binding line KB 4310 has become a top seller on the German market. Some months ago, Buchkonzept in Calbe (Germany) bought the KB 4310 line, which has been operating to the customer's full satisfaction. They can't praise it highly enough!  
Please find attached the report of Buchkonzept's Managing Director Fred Ihling.

If you have any questions or require further information, please do not hesitate to contact us.

With best regards



Ulrich Sekinger  
Managing Director

Enclosures